



David Moont Consulting



About David

Business coach, mentor and leader with extensive global experience in private and public sectors to the top levels

David Moont has 30 years' leadership experience in private practice, multinational corporations, and governments and as a consultant in Australia, Canada, USA, Asia and Hong Kong.

Whether in private practice or in organisations, David's work has focused on the development of individuals, teams and organisations, to enhance performance and organisational effectiveness.

David now focuses on coaching and leadership development at the executive level with individuals as well as systemic coaching programs and executive level team building.

Coaching, Mentoring and Consulting Experience

David's extensive leadership and operational experience is the basis of his success as a coach in the corporate world. Clients most value David's ability to help them see the big picture and think strategically while at the same time being practical, and able to help them focus on and develop what is most important for their current outcomes.

Clients describe David as being motivating and realistic with a focus on results and success. A key factor in David's success is his ability to help clients make specific behavioural changes, impacting both their business and personal lives.

David has proven his ability to work with, lead and develop staff from the shop floor to executive levels, filling leadership roles up to and including General Manager, winning awards for team building and leadership. In coaching assignments this enables David to practise real world situations with clients in a practical manner. David has led the development of other consultants and trained other coaches in their development.

David is a highly skilled practitioner who brings both local and global perspective to commonplace business challenges. His insight is relevant and refreshing, offering effective solutions for today's business challenges. Working with David was a very rewarding experience. D.E. Sydney

David's client base for the last ten years has been diverse including global companies in the shipping, finance, major banks, FMCG, chemicals, pharmaceuticals, health and public sector including BASF, JT International, Credite Suisse, WalMart, Medtronic, Kennard, Hutchison Port Holdings, HSBC, ANZ Bank, Lend Lease, HP, Newcastle University, Department of Education, Lafarge, Avery Dennison, Coca Cola, Nokia, and Sony Ericsson.

Qualifications and Capabilities:

- Business Mentor and Coach
- Graduate of the University of Sydney with post graduate training in Canada
- Certified Master Practitioner of Neurolinguistic Programming and Generative Learning (INLPTA)
- Certified and accredited to certify others in DiSC
- Certified in Myers Briggs Type Indicator, Shared Values Operating System, For Quadrant Leadership, Hogan instruments, 360 tools
- Certified Career Counsellor
- Accredited at the Advanced Level as a Professional Trainer (Ontario Society of Training and Development)

Member, Australian Institute of Company Directors

Associate Fellow, Australian Institute of Management

Professional Member, Career Development Association of Australia

Director, Australian Executive Leadership Coaching Centre



Results

Mentored the Regional President, General Managers and Vice Presidents of each country across Asia for a major multinational corporation. This assignment included team building for the regional executive team and for the executive team in each country. Each individual has business unit targets and the results of the coaching are measured against these targets.

David consulted with the client to design and as the lead coach, lead this systemic coaching project which involved 68 participants from the GM and VP to Director level across eight countries, with local coaches.

Coached an Executive vice-president for one of Hong Kong's oldest and best known corporations to develop his people skills. Described as brilliant in his work but lacking leadership and people skills David was able to establish an effective coaching relationship based on competence and trust that resulted in specific behavioural changes. These changes resulted in his retention in the organisation when removal had been considered.

Coached the Chief Financial Officer for a global FMCG company who brought exceptional technical skills and had no experience in leadership and required significant behavioural change and immediate support around leadership for his team. His ability to make the required changes resulted in his retention and direct improvement in his business unit.

Coached a Senior Vice President through a major regional restructure resulting in him being one of two executive team members retaining their positions. Now coaching the other VP.

Coaching Value Proposition

David's approach is professional, confidential, safe, and focused on achieving results and success in the face of challenges or obstacles. He bases my coaching relationships on establishing an agenda and meaningful outcomes and results as well as rapport and trust. His coaching is customized to the individual so they can learn and achieve in a way that is best for them. Most of all his approach is generative, ensuring clients develop the ability to continue their development through their own resources.

Clients relate that one of the most significant areas of value from their coaching is his ability to relate to their current business challenges and environment. Based on his broad industry and leadership experience from being in business, especially in multinational corporations clients comment that he **understands** and can keep the coaching focused on their business results in practical and realistic ways.

Clients appreciate his ability to provide insight and use that insight as a basis for change.

Systemic Coaching

Current work also focuses on taking a systemic approach to cascading the coaching approach to lower levels across organisations by designing and implementing programs and support for senior executives and managers to develop a coaching approach and style with their direct reports and teams so they coach the lower level managers.

These programs are customised to the organisation and are one of the foundations of the succession planning and Talent Development for the company.

David is one of the most thought-provoking consultants I have ever engaged. I have used him in a couple of key areas. Firstly as a business coach, where he has shown his ability to transform individuals' thinking by asking simple questions to lead to the outcome they desire. Secondly, as a career coach, where he has used a straightforward yet imaginative process to engage his audience and inspire them to take the necessary steps to being career self-reliant. David is generous with his knowledge both inside and outside the formal business environment and is a valuable sounding board as well as an experienced executive coach.

Top Qualities: Great Results, Expert, Creative

M. H. Sydney

I have been working with David over the last few months. David is a highly gifted coach, he's decidedly perceptive and intuitive underpinned by a vast knowledge and understanding of what makes people tick. David listens intently to his partners and clients to ensure that the outcomes are properly determined and effectively delivered. During this period David has helped me to become focussed, determined and goal oriented, instilling a confidence and determination in me that I had not had before.

M. W. Sydney

Sydney, Australia Telephone (612) 9713 6129 Mobile +614 0478 3208 Email david@moont.com.au

