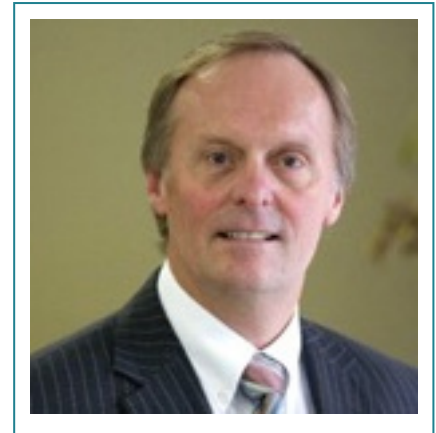


## John Hannelly

### Overview

John has extensive experience in coaching executives and professionals to become better leaders that talented employees want to work for. John works to assist executives understand their strengths and development needs relative to their roles and through a results-oriented coaching action plan, assists them to be more successful in their organisations.



### Background

In addition to his coaching skills, John was Human Resources Director for Hewlett Packard for 4 years and Compaq Computer Corporation for 13 years where he was also Company Lawyer. During this period John established a highly successful senior executive mentoring program that was recognised as being industry leading.

### Coaching Approach

John's coaching approach is built around working with clients to understand their strengths and individual styles, identify the key success factors for both the individual and the company and then work together to make it happen. John's clients experience unique awareness and growing confidence as they achieve better outcomes both professionally and personally.

### Representative Engagements

- Successfully coached the newly appointed CEO of a fast-moving and high profile media organisation to develop outstanding Leadership skills and achieve great success during 2010.
- Selected to provide leadership and career coaching to many lawyers, human resources executives and professional staff over the last 5 years.
- Assessment of leadership talent in an IT software company and provided coaching to the Chairman in order to achieve optimal outcomes following the acquisition of the company.
- Selected to conduct assessments of potential partners for a commercial legal practice.

## Areas of Expertise

- Leadership development
- Development planning
- Career planning
- Performance Improvement

## Representative Clients

- SAP
- Allen & Overy
- Price Waterhouse Coopers
- Clayton Utz
- Mallesons
- Macquarie University
- Qanta
- Freemantle Media
- Fairfax