

## Peter Thompson

Peter Thompson has 30 years' experience in coaching, mentoring, training and developing people at levels from students to Chief Executives in business, public sector and academic environments.

He is a personal demonstration of learning and adapting to changing work environments. His extensive background and unique combination of developed skills and talents qualify him as an invaluable coach for any organisation which values development and growth, particularly in an environment of change.

Peter now focuses on helping people, particularly senior executives and those who report to them, to use their brain in a generative and progressive manner so they meet the challenges of a changing work world and changing cultures, resulting in sustainable business and personal advances.

### Experience

Because of his extensive experience of, and knowledge and training in, principles of learning, training, and framing, Peter is able to design training programs and development programs for people to use in business organisations. These programs are designed in such a way that they remain in the organisation in a generative manner – that is, they work, are practical and can continue to be used and by other trainers. In addition, Peter's experience enables him to work at a more senior level, not only in designing and writing materials but also coaching others so that they can coach, design and write.

Many of the programs that Peter has designed and implemented have gone on to become the foundational training outlines and design for major corporate ongoing programs involving marketing, category management, customer service, call centre management, billing systems, presentation skills, advanced facilitation skills, emotional intelligence, and self management.

**Peter's client base** over the last ten years has included: Australian Institute of Management (NSW & ACT), Australian Institute of Training and Development, Australian College of Applied Psychology, University of Technology (Sydney) – Business School, Allergan, Chevron, Energizer Australia, Rabobank, Lend Lease, Abigroup, Changi Airport, Australian Tax Office, CB Richard Ellis, Fire Up Coaching, ImagineMORE, International NLP Trainers Association, TAFE NSW – The Northern Institute, Aurora Training and Professional Services. Other significant clients include: Optus, The Smiths Snackfood Company, Wyeth, Ernst & Young, Goodman Fielder.

### Qualifications

Certificate IV in Workplace Training and Assessment – BSZ, TAA and TAE

Accredited to administer and deliver the Myers-Briggs Typology Indicator

Certified NLP Trainer – International NLP Trainers Association

Certified Master Practitioner of NLP – International NLP Trainers Association

Accredited in the Educational Applications of Generative Learning™ and Neuro-Linguistic Programming – Maxxum International

Diploma in Education – University of NSW, Sydney

Bachelor of Science (Honours) – University of NSW, Sydney

## Results

Examples of the results Peter has produced include:

- helped individuals overcome fears and limiting beliefs
- helped long-term employed people manage fear of change (in restructuring) and prepare for significant corporate reorganisation
- enabled people to remove communication and performance blocks
- led the re-engineering of the organisational design for the billing section of a major telecommunications company utilising a systems thinking approach and group facilitation using higher order thinking patterns
- coached business owners and executives, enabling them to adapt and develop their thinking and behaviours resulting in improved business results
- designed the implementation and training for major product introduction for major national and global organisation which enabled rapid market response in a sustainable manner
- facilitated a significant culture change for a team in a major pharmaceutical company, from highly to competitive internally to cooperative
- facilitated a major transformation in the quality and style of presentations for a section with a major public service department
- developed a new higher education program on communication for IT professionals.

## Overall

Peter demonstrates outstanding strength in consulting on complex issues, developing training and coaching programs to address those issues, training trainers, and writing.

### Memberships

Member of the Australian Institute of Training & Development (MAITD)

Member of the Australian Executive of the International NLP Trainers Association in Australia (INLPTA Australia)

## Contact Details

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