

## Tim Wetmore

Tim has over 20 years' experience up to the country general manager and partner level across Asia, Europe and Africa in operations roles, commercial roles and as a consultant to many leading multi-national corporations. He has an extensive first hand understanding of how companies operate with specific expertise in telecommunications, IT, primary industries, manufacturing, and business services and has played a key role in helping to overcome many of the issues they face.

In coaching, Tim is leveraging his deep industry knowledge and problem-solving experience with powerful business transformation frameworks and methodologies to drive growth within organisations. He excels at getting the most out of teams of people through an open, honest and energetic style and thrives on the opportunity to coach individuals and teams to come up with the solutions and make them happen rather than just providing an answer. Clients say that Tim is quickly able to develop credibility with real insights into the businesses they work in.

In the services industry Tim established and ran the SE Asia office of Strategic Analytics providing fact-based rationale for strategic decisions to international clients in oil & gas, power, manufacturing and food and beverage sectors – as well as supporting the acquisition and growth strategies of a number of large private equity funds. Tim has also worked for Mars & Co Consulting covering FMCG, finance, telecommunications and business service clients in Europe, US and Africa. He has spent 5 years as an engineer in a Stainless Steel Mill with responsibility for 24 hour production lines and the teams running them; 4 years addressing commercial aspects of the telecommunications industry finally as Commercial Manager for Television at Telewest Communications (now Virgin Media UK); and was project director for Maxis Telecommunications (Malaysia) for rollout of Fixed Line Broadband services.

### Areas of expertise

Tim has specific expertise in consulting and coaching in Strategy and Organisational Transformation as well as Executive Coaching. The strength he brings to these areas comes from a solid business and financial foundation developed in organisations across the world.



### Client Base

Tim has worked in or consulted to a large number of companies in heavy engineering, mining, oil and gas, food processing and manufacturing, FMCG, telecommunications, finance and business services.

As a coach Tim has worked with BHP Billiton, Diageo, Citibank, Swire, Microsoft, Control Risks, UOB and eVantage Technologies

### Qualifications

First Class degree in Mechanical Engineering from the University of Cape Town.

Masters (M.Phil) in Management Studies from University of Cambridge

Completed coaching programmes with Shirlaws and AELCC

Qualified DiSC practitioner

Certified PMC (Singapore Professional Management Consultants)

GE Workout facilitator